

# Community Choice Energy (CCE) In Contra Costa County

County Board of Supervisors  
January 17, 2017



# Current Status in Contra Costa County



- 
- Board of Supervisors authorized Technical Study on March 15, 2016. MRW & Associates selected.
  - Study is a partnership between the County and the 14 cities not already served by MCE
  - Presentations to city councils and community groups in January and early February
  - County taking comments through January 31, 2017
  - Study will be updated and finalized in February
  - Final Technical Study will be presented to BOS and City Councils in March/April for decisions/direction

# Scope of the Technical Study

---



- Analyze the electrical load of the 15 participating jurisdictions
- Compare projected rates for PG&E and a Contra Costa CCE program under 4 different CCE energy supply scenarios
- Assess the ability of CCE to lower greenhouse gas (GHG) emissions
- Identify sites for potential local solar development
- Evaluate potential impact of CCE on local economy
- Compare 3 Separate CCE program alternatives (Contra Costa only, MCE and East Bay Community Energy (EBCE)) to existing PG&E service.



# BASIC UNDERLYING ASSUMPTIONS

## Load Served

- Only jurisdictions not already in MCE and customers served by PG&E (i.e., excludes customers with a non-PG&E source of power)
- 2015 data from PG&E
- Growth rates from California Energy Commission

## PG&E Rates

- From filings made at the California Public Utilities Commission (CPUC) (Long-Term Procurement Plan, Renewable Procurement Plan, Diablo Canyon Retirement Application, other filings that include costs of existing resources)
- Forwards-based forecasts of market power and natural gas prices

## CCE Costs

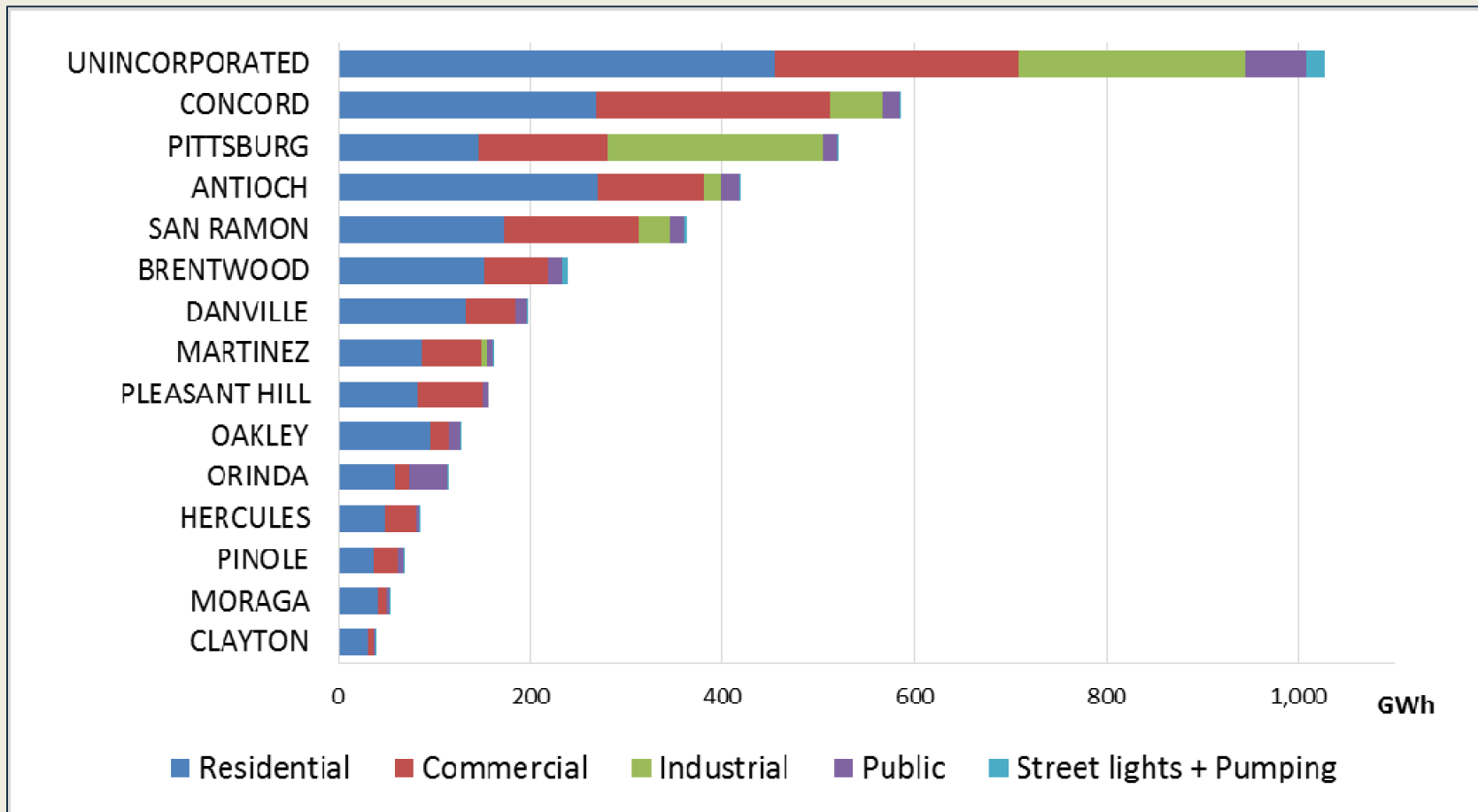
- Same underlying market gas and power prices as above
- Renewable cost projections based on recent contracts signed with public agencies (e.g., City of Palo Alto)
- Administration costs based on existing CCEs

# MAIN FINDINGS



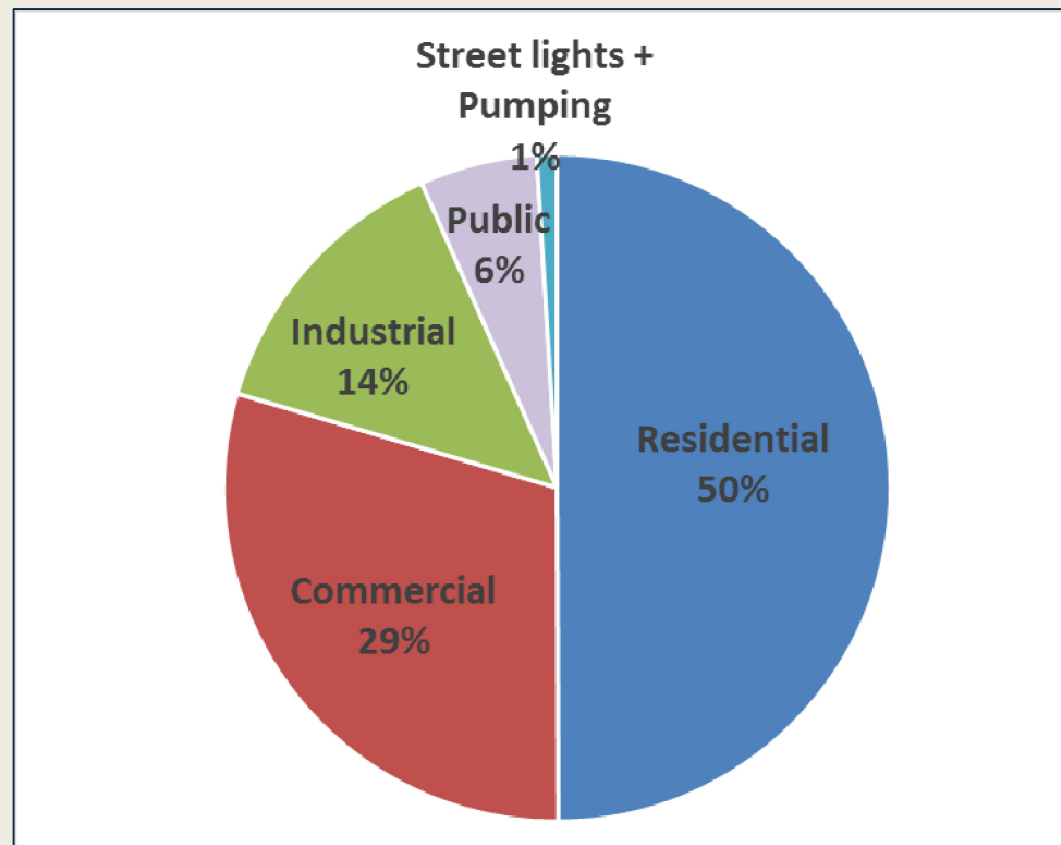
- Contra Costa County has several options for implementing a CCE program that could result in:
  - lower GHG emissions
  - increased local renewable energy generation
  - increased local job creation
- The electricity rates under various CCE scenarios would be similar or less than the PG&E rates.
- Enough technically feasible locations for renewable generation to meet a significant proportion of electricity demand (40% of these sites in Northern Waterfront).
- There are tradeoffs between forming a Contra Costa-only CCE versus joining existing/ongoing CCE efforts in neighboring counties

# CONTRA COSTA LOAD\*



Does not include the five Contra Costa cities already taking MCE service, or customers who have a non-PG&E source of power

# PG&E'S 2015 BUNDLED LOAD BY RATE CLASS\*



Does not include the five Contra Costa cities already taking MCE service, or customers who have a non-PG&E source of power

# THE FOUR SCENARIOS MODELED



| Scenario | % Renewable at Start | % Renewable at 2030 | % Renewable from Local Resources |
|----------|----------------------|---------------------|----------------------------------|
| 1        | 33%                  | 50%                 | 0%                               |
| 2        | 50%                  | 80%                 | 0%                               |
| 3        | 33%                  | 50%                 | 50%                              |
| 4        | 50%                  | 80%                 | 50%                              |

## Notes:

- Scenario 1 represents the lowest cost option, albeit with the least amount of renewables and least greenhouse gas (GHG) savings. Scenario 4 represents the scenario with the greatest amount of renewables (and local renewables) but at the highest cost. The other two scenarios fall in between 1 and 4.
- Customer-sited solar (rooftop) is incorporated in this analysis as a reduction to the CCE's load
- Customer-sited solar does not count towards meeting the State's Renewable Portfolio Standard (RPS) and is therefore not included in the renewable procurement in these scenarios.



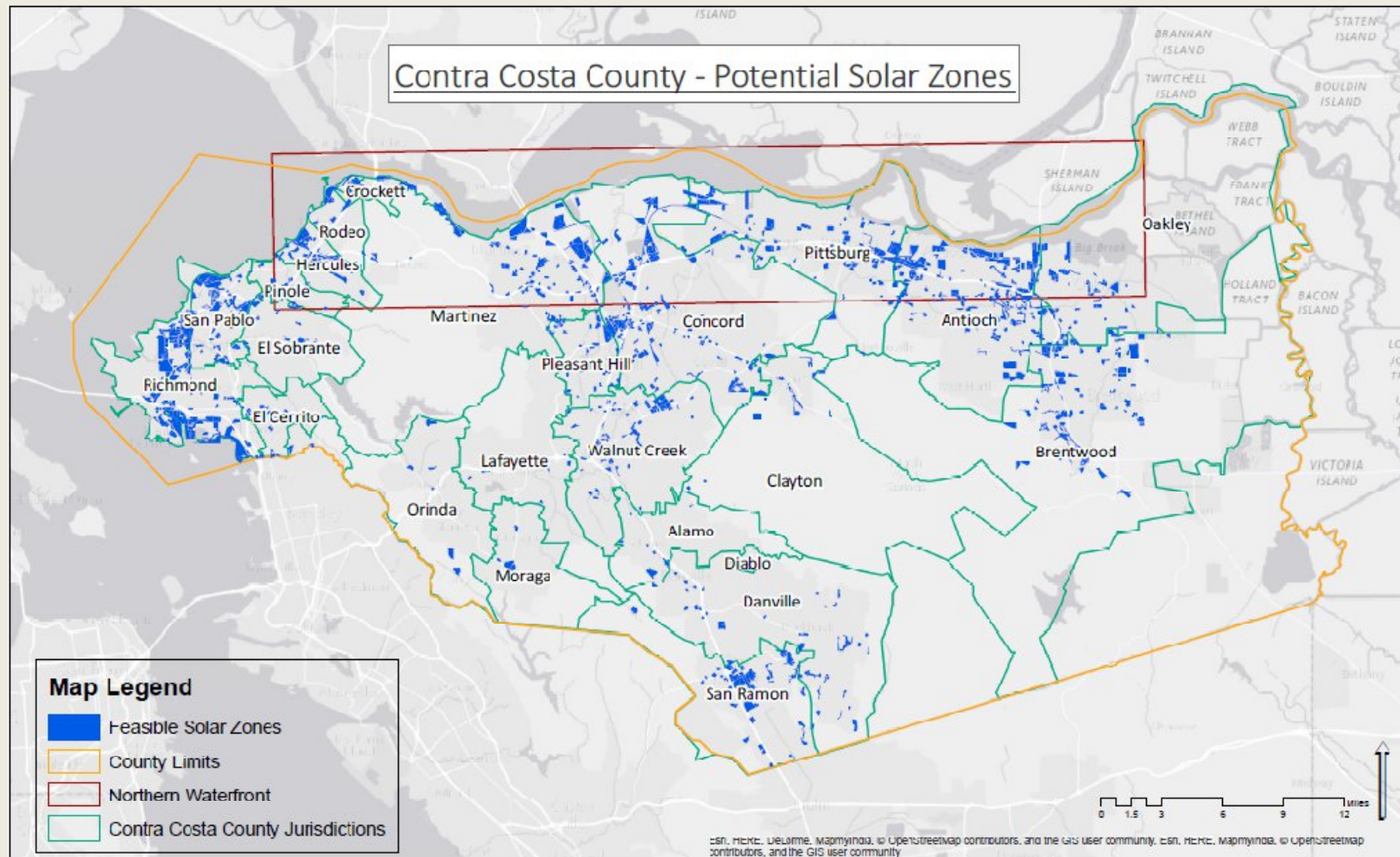
# AVERAGE BILL SAVINGS



| Savings (%) | Scenario 1<br>(state mandated<br>renewables) | Scenario 2<br>(accelerated<br>renewables) | Scenario 3<br>(Scenario 1 with<br>local renewables) | Scenario 4<br>(Scenario 2 with<br>local renewables) |
|-------------|--|---|---|---|
| 2018        | up to 4%                                     | up to 3%                                  | up to 4%  | up to 3%  |
| 2020        | up to 6%                                     | up to 5%                                  | up to 5%  | up to 4%  |
| 2030        | 10%  | 9%  | 7%  | 4%  |

- Potential rate savings in early years can vary depending upon assumptions about contributions to a reserve fund. For example, the newest CCE, Peninsula Clean Energy (PCE), is contributing to reserves while also offering a rate discount.
- CCE Board has broad discretion on ratemaking; it can direct funds to other programs (e.g., financial reserves, energy efficiency, rooftop solar, etc.) or to rate reductions.

# POTENTIAL SITES FOR LOCAL SOLAR



# CCE SUPPLY PORTFOLIOS AND GHG EMISSIONS



- PG&E already has a low-carbon supply portfolio
- CCEs can—and do—offer lower GHG emissions, but need more than just eligible renewables.

|                    | PG&E 2015 | MCE 2015 |
|--------------------|-----------|----------|
| Eligible renewable | 30%       | 56%      |
| Large Hydro        | 6%*       | 12%      |
| Nuclear            | 23%       | 0%       |
| GHG-Free subtotal  | 59%       | 68%      |
| Unspecified/Market | 17%       | 25%      |
| Natural Gas        | 25%       | 12%      |
| Fossil subtotal    | 41%       | 32%      |

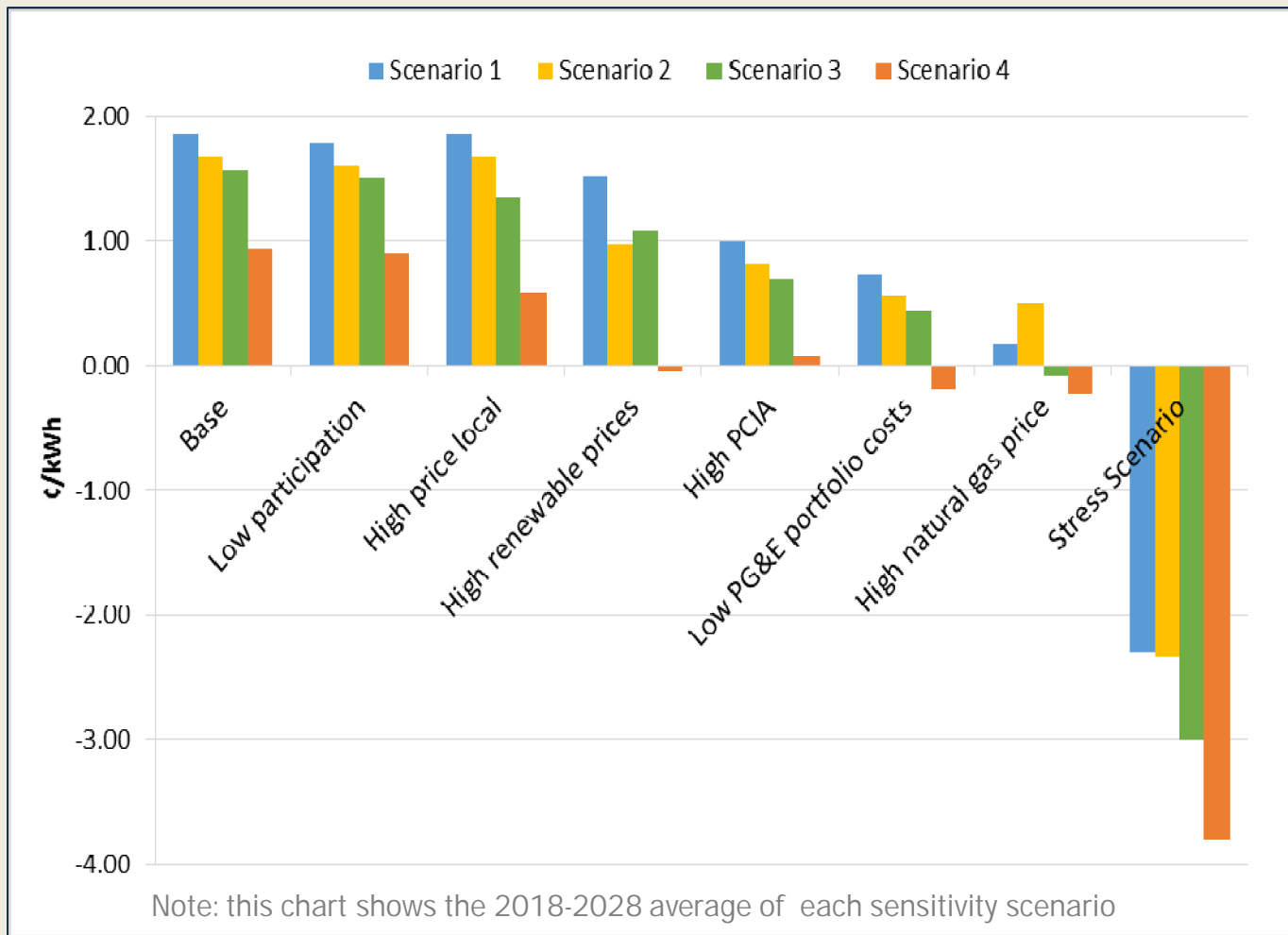
\* The fraction of PG&E's power from large hydro was historically low due to drought

# PRO FORMA SENSITIVITIES



| Factor                                | Sensitivity Change   |
|---------------------------------------|--|
| Low CCE Participation                 | Double Opt-Outs from 15% to 30%  |
| High Price Local Renewable Generation | Local renewable prices 20% higher than base forecast                                   |
| Increased cost of renewable power     | 10% higher through 2021, 20% higher in 2021 and 2022, and 30% higher after 2022        |
| High PCIA ("exit fee")                | Retains the high PCIA expected in 2018 (2.4¢/kWh) through 2028                         |
| High Natural Gas Prices               | US DOE High Gas Price Scenario, which is about 50% higher than the base case price     |
| Low PG&E Rates                        | PG&E rates 10% lower than base forecast  |
| Stress Scenario                       | Combined impact of high renewable costs, high PCIA, high gas price and low PG&E rates. |

# DIFFERENCE BETWEEN PG&E AND CCE CUSTOMER RATES



# CCE LOCAL JOBS IMPACTS

- Jobs likely to be created from 2 factors:
  - Electricity Rate Savings
  - Construction and Operation of Renewable Energy Generating Facilities and CCE operations
- The 4 scenarios modeled in the Draft Study project 530 - 680 additional jobs annually within the County

# JOBS RESULTING FROM RATE SAVINGS



- Residential Rate reduction shifts consumer spending to other activities across the local economy
- Shift in spending results in job creation in a broad range of economic sectors
- Rate savings would be modest, but widespread, with all electricity customers benefiting to some degree
- County's Commercial & Industrial customers reap "lower costs-of-doing business" which helps with added growth.

# JOBS FROM NEW ENERGY FACILITIES



- Local job creation projected from construction and operation of new renewable energy facilities
- Most jobs for facilities built within the County would be held by County residents
- Smaller share of jobs for build-out in adjacent counties would be held by County residents
- Jobs impact would depend on policies adopted by the CCE program to encourage build-out



# CONTRA COSTA CCE PROGRAM OPTIONS



## Options include:

1. Form a new, stand-alone CCE for County and cities not already with MCE
2. Join MCE
3. Join EBCE (Alameda County)

There are pros and cons/trade-offs to each option

## Key Factors Examined:

- ✓ Rates
- ✓ GHG Reduction Potential
- ✓ Local Control/Governance
- ✓ Local Economic Benefits
- ✓ Start-Up Costs
- ✓ Level of Effort
- ✓ Program Risks
- ✓ Timing

# CONTRA COSTA CCE PROGRAM OPTIONS



| Criterion                    | Form CCCo JPA                      | Join MCE          | Join EBCE                                   | Stay with PG&E |
|------------------------------|------------------------------------|-------------------|---|----------------|
| Rates                        | Likely lower                       | Likely Lower      | Likely Lower                                | Base           |
| GHG Reduction Potential      | Some                               | Some              | Some  | Base           |
| Local Control/<br>Governance | Most                               | Some              | Some  | None           |
| Local Economic Benefits      | Greatest                           | Some              | Some  | Minimal        |
| Start Up Costs/Cost to Join  | Low, but greater risk <sup>1</sup> | None <sup>2</sup> | Unknown, but likely to be none <sup>2</sup> | None           |
| Level of Effort              | Greatest                           | Minimal           | Greater                                     | None           |
| Program Risks                | Greatest                           | Minimal           | Some  | Base           |
| Timing (earliest)            | Mid-Late-2018                      | Late-2017         | Mid-2018                                    | N/A            |

1 Start-up funds provided by the County and funding cities are likely to be reimbursed by the JPA.

2. Costs already spent for consulting/technical study will likely not be reimbursed.

# FORMING NEW CONTRA COSTA CCE (VS JOINING A REGIONAL CCE)



| Benefits/Pros  | Risks/Cons   |
|--|--|
| Governance not shared with jurisdictions outside of County   | Commitment of substantial County and City resources to establish a new CCE agency                    |
| Can form JPA, policies, and programs that fully reflect County interests and values  | Higher risks due lack of experience; level of effort is high   |
| Greatest potential for local economic development (due largely to a Contra Costa-only JPA)   | Would need to establish programs, contractors, credit, etc.  |
| Allows Contra Costa jurisdictions to formulate programs and initiatives that target low-income and environmental justice issues consistent with local values and priorities. | Longest timeline to begin enrolling customers; would not likely launch until late 2018 or early 2019 |
| Any net revenues generated can be reinvested 100% into Contra Costa with complete decision making authority resting within Contra Costa jurisdictions.                       | Adding an additional CCE program could create customer confusion within the County                   |

# JOINING MCE (VS EBCE)



| Benefits/Pros   | Risks/Cons  |
|---|---|
| 5 other Contra Costa County communities have already joined MCE; Brand awareness exists in the County | May be less geographic identification compared to East Bay                                      |
| Established, successful program with staff, credit capacity and programs in place                     | Because programs and policies are already in place, less input into their content and operation |
| Easiest transition/implementation   | Due to more expensive legacy contracts, rates could be higher than EBCE                         |
| Likely will be able to enroll customers sooner than EBCE  |   |

# JOINING EBCE (VS MCE)



| Benefits/Pros  | Risks/Cons   |
|--|--|
| Coming in on the "ground floor" – opportunity to influence JPA development, policy direction and program implementation        | Will likely to take longer to enroll new communities/customers                       |
| May be greater geographic alignment (East Bay compared to Marin)   | Path and cost (if any) to join is not yet clear; more will be known in February 2017 |
| Fewer number of jurisdictions likely to be on Board of Directors   | May be a small fish among some very large fishes (e.g. Oakland, Hayward)             |
| EBCE working on a local development business plan with emphasis on local/union hire and local power production in the East Bay | Adding an additional CCE program could create customer confusion within the County   |

# BOARD VOTING SHARES



|  | MCE                    | EBCE (Simple) | EBCE (Weighted) <sup>1</sup> |
|--|------------------------|---------------|------------------------------|
| Contra Costa already in MCE <sup>2</sup> | 14%                    | n/a           | n/a                          |
| Contra Costa not yet in MCE <sup>3</sup> | 47%                    | 52%           | 34%                          |
| Contra Costa Total                       | 61%                    | 52%           | 34%                          |
| Non-Contra Costa Communities             | 38%                    | 48%           | 66%                          |
| Largest Community (share)                | CC Unincorp.<br>(8.1%) | All equal     | Oakland (16.4%)              |
| Unincorporated CC County Share           | 8.1%                   | All equal     | 8.4%                         |

1. Standard EBCE voting is based on simple, one community, one vote. A weighted vote occurs only if three communities request it, and can only reverse an affirmative vote.
2. El Cerrito, Lafayette, Richmond, San Pablo, and Walnut Creek.
3. Assumes that all non-MCE Contra Costa communities join the CCE with 15% opt-out.

# REMAINING WITH PG&E



| Benefits/Pros  | Risks/Cons   |
|--|--|
| Experienced provider   | Higher GHG emissions; lower renewable content                |
| Continuity- same firm provides all services  | Less local renewable power generation                        |
| No action needed by City/County—status quo   | Higher electricity rates than CCE rates under most scenarios |
| May be able to join a CCE at a later date (but perhaps at some cost)                   | No local control/local accountability                        |
| Individuals can remain on bundled PG&E service even if their community is a CCE member | No local input into policies and programs                    |
|  | Less local economic development opportunity                  |

# CCE PROGRAM RISKS



| Risk   | Magnitude  | Mitigation  |
|--|------------|---|
| Financial Risks to CCE Members                                   | Low        | Keep CCE JPA's financial obligations separate from jurisdiction's |
| Procurement-Related Risks (i.e., can't meet rate or GHG targets) | Medium-low | Enter into balanced portfolio of power contracts                  |
| Legislative and Regulatory Risks                                 | High       | Monitor and advocate at legislature and CPUC                      |
| PCIA ("Exit Fee") Uncertainty                                    | High       | Establish rate-stabilization fund to account for volatile PCIA    |
| PCIA Policy Uncertainty  | High       | Monitor and advocate at legislature and CPUC                      |
| Availability/price of low-carbon resources                       | Medium     | Enter into balanced portfolio of power contracts                  |
| Bonding Risk   | Low        | Monitor and advocate at CPUC                                      |



# CONCLUSIONS (SO FAR)



- Likely able to meet or beat PG&E's retail rates.
- Can facilitate greater renewable generation in the County
- Can reduce GHGs, but need more than just increased RPS
- Can create 530 to 680 new jobs in County
- Trade-offs between different CCE options
  - Forming a stand-alone CCE: greatest control and local benefit potential, but greatest costs, risks and time to implement
  - Joining MCE: quickest, but less ability to shape program.
  - Joining EBCE: longer path than MCE, but with the opportunity to influence policies and formation
  - Joining MCE or EBCE can be delayed but it may result in an "entry fee" or higher PCIA.

# Next Steps and Upcoming Meetings

---



- City Council Presentations:
  - Clayton – January 17
  - Martinez – January 18
  - San Ramon – January 24
  - Pleasant Hill – February 6
- Public Workshop – San Ramon Valley Region,  
January 26, 6:00 PM, Danville Veterans Building

# Questions/Comments

---



Visit [www.cccounty.us/cce](http://www.cccounty.us/cce) to submit a comment on the Draft Technical Study and take the online survey.

Contact Information:

Jason Crapo, Deputy Director

Dept. of Conservation and Development

(925) 674-7722

Jason.Crapo@dcd.cccounty.us